

# **Voyage BidCo Limited**

Results for the three and nine months ended 31 December 2014

# **Voyage Care BondCo PLC**

£222,000,000 6.5% Senior Secured Notes due 2018 £50,000,000 11% Second Lien Notes due 2019

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Voyage Care BondCo PLC is a public limited company incorporated under the laws of England and Wales and is a direct wholly owned subsidiary of Voyage BidCo Limited and an indirect wholly owned subsidiary of Voyage Holdings Limited. In this quarterly report, "Issuer" refers only to Voyage Care BondCo PLC. In this quarterly report, "we", "us", "our" and the "Group" refer to Voyage Holdings Limited or Voyage BidCo Limited and their consolidated subsidiaries, unless the context otherwise requires. Our registered office is located at Wall Island, Birmingham Road, Lichfield, Staffordshire, WS14 0QP and our website is www.voyagecare.com. The information contained on our website is not part of this quarterly report.

# **Executive Summary**

# Financial highlights

The table below summarises financial information for the three and nine months ended 31 December:

£ million	Q3 2015	Q3 2014	YTD 2015	YTD 2014
Turnover	51.3	49.1	152.0	146.4
EBITDA (before exceptional items)	10.5	10.0	32.9	30.0
Operating profit	7.3	6.9	22.5	18.4
Profit for the period	1.3	1.1	5.0	1.0
Cash flow from operating activities *	13.1	11.5	32.8	26.3

<sup>\*</sup> Excludes cash flows in relation to acquisitions and funding

# **Commentary on results**

Operating performance in line with expectations, the key highlights of which are:

# Performance during Q3 2015 vs. Q3 2014

- Turnover up 4.5% to £51.3 million largely driven by the Ingleby and Skills For Living acquisitions
- Like-for-like turnover up +0.4% to £45.5 million
- EBITDA before exceptional items increased 5.0% to £10.5 million due mainly to the benefit of the Ingleby and Skills For Living acquisitions
- Quality scores high at over 96%, 4 & 5 tick compliance
- Occupancy at 90.5% (0.2% points improvement from Q2 2015)
- Outreach average weekly invoiced hours increased by approximately 1,100 to 22,300 hours per week

## Organisational changes

- Appointment of Gavin Simonds as Non-Executive Chairman (January 2015). Gavin replaces Graham Smith, who retired as Chairman after eight years in the role.
- Kevin Roberts stepped down from his position as Chief Executive (January 2015). Chief Financial Officer, Andrew Winning, has been appointed Interim Chief Executive Officer, reporting to Gavin Simonds

# Other changes

- RCF agreement amended during December 2014, increasing the available facility from £30.0m to £45.0m
- RCF guarantor coverage increased by the accession of additional guarantors. EBITDA & asset coverage has increased to approximately 95% of the restricted group.

# **Company Overview**

We are the leading provider of care services for adults with learning disabilities and other related complex and challenging support needs across the UK, measured in terms of beds. The vast majority of people we support have life-long conditions and high acuity needs, which have been assessed as either "critical" or "substantial" by Local Authorities and the NHS and therefore require on-going care services to help them look after themselves.

- We supported 3,127 people as at 31 December 2014, comprising 2,392 through our residential segment and a further 735 supported through our outreach business.
- The typical person we support in our residential services is between the ages of 18 and 65, and we provide at least two support staff members for every three individuals. This level of support is reflected in our residential average weekly fee of £1,480 per person for the twelve months ended 31 December 2014.
- Our "person centred" approach to care ensures that we deliver quality, bespoke care packages tailored to the complex, high acuity care needs of the people we support. We believe this approach provides us with a competitive advantage compared to other care providers in the private sector, as evidenced by over 96% of our beds achieving four or five ticks of compliance under the CQC system out of a maximum of five ticks as at 31 December 2014.
- The CQC method of evaluating services changed on 1 October 2014. CQC now rate services as either 'Outstanding', 'Good', 'Requires Improvement' or 'Inadequate'. Of the 21 inspections under the new regime as at 31 December 2014, 1 was Outstanding, 18 were 'Good' and 2 'Requires Improvement'. We are 90% 'Good & Outstanding' against a CQC coverage of 72%.
- With approximately 8,000 staff, we strive to meet each individual's requirements and develop bespoke care packages tailored to their needs.

#### Our services

Our focus on quality of care services is core to all of our operations. The learning disability sector in which we operate is both highly regulated and fragmented. We are one of the few providers operating exclusively in this sector and specialising in providing care support for people with complex, high acuity support needs. Our business is aligned into two divisions based on the type of setting in which care is provided, a registered environment where the home is directly registered with CQC and Supported Living (including Outreach) where the domiciliary care office is registered with the CQC.

Our business divisions complement the regulatory and delivery models of our services. Our divisions are as follows:

#### Registered

We provide care to individuals in our 288 registered homes as at 31 December 2014. We hold the freehold interest in 246 of our registered homes and two of our operational registered homes are held on a long leasehold basis (each with a lease period of over 35 years remaining), collectively representing 89% of our registered homes by number of beds. At 31 December 2014 we had 2,127 beds in our registered properties.

## Supported living (including Outreach)

Communal Supported Living: We provide care to individuals living in communal accommodation generally provided by registered social landlords that are registered with the Homes and Communities Agency, housing associations or private landlords. At 31 December 2014, we provided services in 133 Communal Supported Living locations with 518 beds.

Together, our Registered and Communal Supported Living divisions are known as "residential services". We have a strong focus on providing high quality services in a manner that replicates a domestic dwelling as closely as possible. Our typical residential home has an average of 6 beds, providing a communal environment compared to larger facilities operated by some of our competitors.

Outreach: We also care for individuals in their own homes, helping them to more independently manage their individual support needs. The Outreach division delivered approximately 21,800 hours of care per week by 31 December 2014, providing bespoke services to approximately 735 individuals, with support averaging approximately 30 hours per week per person.

# Presentation of financial and other information

#### Financial data

This quarterly report includes the consolidated financial information (unaudited) of Voyage BidCo Limited and its subsidiaries for the three months ending 31 December 2014 ("Q3 2015") and 31 December 2013 ("Q3 2014"), and six months ending 31 December 2014 ("YTD 2015") and 31 December 2013 ("YTD 2014"), prepared in accordance with UK GAAP, and accompanying notes.

The financial statements of Voyage Holdings Limited differ from the consolidated financial data of Voyage BidCo Limited. In particular, the financial statements of Voyage Holdings Limited include the Shareholder Loans issued by Voyage MezzCo Limited. The Shareholder Loans to Voyage MezzCo Limited are outside of the restricted group that are subject to the Indentures and are therefore non-recourse to Voyage BidCo Limited and its subsidiaries. Voyage MezzCo Limited only has an indirect equity claim against Voyage BidCo Limited. Voyage Holdings Limited does not guarantee or otherwise provide credit support for the Senior Secured Notes or the Second Lien Notes.

As a result of the sale of Voyage Holdings Limited, and pursuant to the deed of loan note conversion, certain of the Shareholder Loans (including PIK principal, PIK Interest and accrued but non-PIK interest) were converted into deferred shares. The remaining Shareholder Loans and all of the deferred shares were purchased by Viking Bidco Limited, a subsidiary of Viking Holdco Limited the new ultimate parent undertaking.

#### Other financial measures

In this quarterly report, we may present certain non-IFRS and non-UK GAAP measures, including cash conversion, EBITDA, EBITDA before exceptional items, EBITDA margin, EBITDAR, EBITDAR before exceptional items, Unit EBITDA before exceptional items (each, a "Non-UK GAAP Metric"), which are not required by, or presented in accordance with, IFRS or UK GAAP. In this quarterly report, where applicable, the following terms have the following meanings:

- "cash conversion" means EBITDA before exceptional items less maintenance capital expenditure divided by EBITDA before exceptional items.
- "EBITDA" means earnings before interest, tax, depreciation (including losses and profits on disposal of fixed assets) and amortisation.
- "EBITDA before exceptional items" means EBITDA as adjusted to remove the effects of certain exceptional charges.
- "EBITDA margin" means EBITDA divided by turnover.
- "EBITDAR" means EBITDA before property lease rental expense.
- "EBITDAR before exceptional items" means EBITDA before exceptional items, before property lease rental expense.
- "Unit EBITDA before exceptional items" means EBITDA before exceptional items, before overhead expenses, which we believe is a useful indicator of EBITDA on a divisional basis.

We believe that EBITDA is a useful indicator of our ability to incur and service our indebtedness and can assist certain investors, security analysts and other interested parties in evaluating us. We believe that EBITDAR is a common measure in our industry because it allows comparability across the sector for operations regardless of whether a business leases or owns its properties. We believe that EBITDA before exceptional items, EBITDAR before exceptional items and Unit EBITDA before exceptional items are relevant measures for assessing our performance because they are adjusted for certain items which, we believe, are not indicative of our underlying operating performance, and thus aid in an understanding of EBITDA and EBITDAR, respectively.

The Non-UK GAAP Metrics in this quarterly report are used by different companies for differing purposes and are often calculated in ways that reflect the particular circumstances of those companies. You should exercise caution in comparing the Non-UK GAAP Metrics reported by us to such metrics or other similar metrics as reported by other companies. None of our Non-UK GAAP Metrics is a measurement of performance under IFRS or UK GAAP and you should not consider those measures as an alternative to net income or operating profit determined in accordance with IFRS or UK GAAP, as the case may be. The Non-UK GAAP Metrics do not necessarily indicate whether cash flow will be sufficient or available to meet our cash requirement and may not be indicative of our historical operating results, nor are such measures meant to be predictive of our future results. Our Non-UK GAAP Metrics have limitations as analytical tools, and you should not consider them in isolation.

#### Other data

#### Available beds

Our results of operations are impacted by the number of beds at certain locations as bed capacity determines the maximum number of people that can be cared for in our registered and communal supported living divisions at any given time. Numbers of beds is presented in this quarterly report as at the end of the relevant period unless otherwise stated.

#### Outreach placements

Our results of operations are impacted by the number of Outreach placements as placement capacity determines the maximum number of people that can be cared for in our Outreach division at any given time. Numbers of Outreach placements is presented in this quarterly report as at the end of the relevant period unless otherwise stated.

#### Occupancy

Occupancy presented in this quarterly report represents the total number of beds occupied as at the end of the relevant period unless otherwise stated.

#### Occupancy rates

Occupancy rates presented in this quarterly report represent the percentage of the total number of beds occupied as at the end of the relevant period unless otherwise stated.

#### Fee rates

Fee rates depend on the service that is being provided and the funder that is paying for the care package and is dependent on the nature of the pricing agreement in place. The fee rates in this report refer to average weekly fees in a given period (excluding the effect of provisions made and provisions released in the relevant period).

# **Adjustments**

Certain numerical information and other amounts and percentages presented in this quarterly report have been subject to rounding adjustments. Accordingly, in certain instances, the sum of the numbers in a column or a row in tables may not conform exactly to the total figure given for that column or row or the sum of certain numbers presented as a percentage may not conform exactly to the total percentage given.

The abbreviation "nm" is used in this report in certain instances when a percentage variance produces an erroneous or non-meaningful result.

# Management's discussion and analysis of financial condition and results of operations

# Key factors affecting our results of operations

#### Turnover

Our turnover is primarily driven by the number of beds occupied at any given time, together with the fee rates charged for occupancy of such beds.

#### Available beds and Outreach placements

Changes in the number of our available beds and Outreach placements can have a significant effect on our results of operations because our capacity determines the maximum number of individuals that we can provide care to in our residential and Outreach divisions at any given time.

The average available beds and Outreach placements for the given periods are stated below:

					FYE
	Q3 2015	Q3 2014	YTD 2015	YTD 2014	Mar 14
Registered	2,140	2,160	2,149	2,166	2,164
Communal Supported Living	505	376	465	362	373
Residential	2,645	2,536	2,614	2,528	2,537
Outreach placements	753	617	680	521	600
Total	3,398	3,153	3,294	3,049	3,137

#### Occupancy rate

Our occupancy rates reflect the demand for our services, which is principally driven by our relationships with Local Authorities and NHS, reputation for quality, the ability to offer bespoke and complex care packages and flexibility to adapt the environment of our registered homes to suit the individual needs of the people we support and our ability to deregister a registered care home and operate it as a communal supported living service to meet demand. In addition to occupancy rates, we formally monitor admissions, leavers and the progress of referrals for vacancies on a weekly basis in order to ensure that we efficiently manage our vacancies and maximise our earnings.

The average occupancy rates for the given periods are stated below:

	Q3 2015	Q3 2014	YTD 2015	YTD 2014	FYE Mar 14
Registered	90.5%	90.9%	90.5%	90.1%	90.4%
Communal Supported Living	90.6%	91.2%	90.6%	91.2%	91.3%
Residential	90.5%	91.0%	90.5%	90.3%	90.5%

# Fee rates

Fee rates depend on the individual needs of the people we support, the complexity of care required and the type of accommodation needed. The majority of our contracts are spot contracts and fees are agreed with Local Authorities and the NHS on an individual basis for each person we support.

Average weekly fees for residential placements and the average hourly rate for Outreach placements for the LTM are stated below:

		LTM December		FYE
		2014	2013	Mar 14
Registered	£wk	1,532	1,527	1,525
Communal Supported Living	£wk	1,233	1,245	1,244
Residential	£wk	1,480	1,486	1,483
Outreach	£hr	14.87	15.30	15.34

## Key operating expenses

#### Staff costs

Staff costs are our most significant expense and include wages and salaries, social security costs and other pension costs and cover the cost of support staff, senior support staff and unit managers and divisional heads and overhead staff costs comprising of our head office support functions. Our staff costs are affected by:

- our discretionary pay awards, which are periodic salary increases for all of our employees
- increases in the national minimum wage. However, as the majority of our staff are paid more than the minimum wage, increases in the national minimum wage have had a limited effect on our staff costs;
- increases in wage rates for staff in other service industries
- legislation governing employee pensions, in particular legislation governing the automatic enrolment of employees into a
  workplace pension, also impacts on our staff costs as we are required to contribute to pension schemes for qualifying
  employees

		Q3 2015	Q3 2014	YTD 2015	YTD 2014	FYE Mar 14
Staff Costs *	£m	31.7	30.5	93.3	90.0	120.5
% Turnover % pre exceptional operating costs **		61.8% 77.7%	62.1% 78.0%	61.4% 78.3%	61.5% 77.3%	61.4% 77.5%
		Q3 2015	Q3 2014	YTD 2015	YTD 2014	FYE Mar 14
Staff Costs (excluding overheads) *	£m	29.2	27.9	85.8	82.4	110.1
% Turnover % pre exceptional operating costs **		56.9% 71.6%	56.8% 71.4%	56.4% 72.0%	56.3% 70.8%	56.1% 70.8%

<sup>\*</sup> Staff costs exclude agency costs and are stated before exceptional items

#### Other operating costs

Our other operating costs are principally comprised of operating costs to support our care homes. Key items of expenditure are occupancy-related costs such as food and consumables. Non-occupancy-related costs include rent, council tax, utilities (gas, electricity and water), property maintenance, insurance, vehicle rental and running costs.

<sup>\*\*</sup> Excludes depreciation and impairment of fixed assets, profit/loss on disposals of fixed assets, and goodwill amortisation.

## **Consolidated Profit & loss Account**

	Q3 2015	Q3 2014	% Change	YTD 2015	YTD 2014	% Change	FYE Mar 14
£ million	-	(unaudite	d)	-	(unaudited	d)	(audited)
Turnover	51.3	49.1	4.5%	152.0	146.4	3.8%	196.1
Staff costs	(31.7)	(30.5)	(3.9%)	(93.3)	(90.0)	(3.7%)	(120.5)
Direct expenses & consumables	(2.1)	(1.9)	(10.5%)	(5.9)	(6.0)	1.7%	(8.0)
Property lease rentals	(8.0)	(1.1)	27.3%	(2.5)	(3.2)	21.9%	(4.2)
Other lease rentals	(0.6)	(8.0)	25.0%	(1.9)	(2.3)	17.4%	(2.9)
Other external charges	(5.6)	(4.8)	(16.7%)	(15.6)	(15.0)	(4.0%)	(20.0)
EBITDA before exceptional items	10.5	10.0	5.0%	32.9	30.0	9.7%	40.5
Exceptional items	(0.1)	(0.6)	83.3%	(2.1)	(1.1)	(90.9%)	(1.3)
EBITDA	10.4	9.4	10.6%	30.8	28.9	6.6%	39.2
Depreciation & impairment of fixed assets	(2.2)	(1.9)	(15.8%)	(6.2)	(8.5)	27.1%	(16.3)
Profit / (loss) on disposal of fixed assets	(0.1)	0.0	nm	0.1	0.0	nm	(0.2)
Goodwill amortisation	(8.0)	(0.7)	(14.3%)	(2.2)	(2.1)	(4.8%)	(2.7)
Operating profit	7.3	6.9	5.8%	22.5	18.4	22.3%	20.0
Interest receivable & similar income	0.0	0.0	nm	0.0	0.0	nm	0.0
Interest payable & similar charges	(5.8)	(5.8)	(0.0%)	(17.4)	(17.4)	(0.0%)	(23.3)
Profit / (loss) before taxation	1.5	1.1	36.4%	5.1	1.0	nm	(3.3)
Taxation	(0.1)	0.0	nm	(0.2)	0.0	nm	0.4
Profit / (loss) for the period	1.3	1.1	18.2%	5.0	1.0	nm	(2.9)
Other financial metrics							
Staff costs (excluding overheads)	29.2	27.9	(4.7%)	85.8	82.4	(4.1%)	110.1
Overhead expenses & bonus	3.8	3.8	(0.0%)	10.8	11.1	2.7%	15.0
Unit EBITDA before exceptional items	14.2	13.8	2.9%	43.7	41.1	6.3%	55.5
EBITDA before exceptional items margin %	20.5%	20.4%	0.1%	21.6%	20.5%	1.1%	20.7%
EBITDA margin %	20.3%	19.1%	1.2%	20.3%	19.7%	0.6%	20.0%
EBITDAR	11.2	10.5	6.7%	33.4	32.1	4.0%	43.4
EBITDAR before exceptional items	11.3	11.1	1.8%	35.4	33.2	6.6%	44.7
EBITDAR before exceptional items margin %	22.0%	22.6%	(0.6%)	23.3%	22.7%	0.6%	22.8%

# Turnover

Turnover represents total fees receivable from Local Authorities and the NHS for services provided to the people we support.

- For Q3 2015 turnover increased by £2.2 million, or 4.5% to £51.3 million from £49.1 million for Q3 2014, primarily due to the acquisition of Ingleby Care (November 2013) and Skills For Living (August 2014). The amount of turnover attributable in Q3 2015 for Ingleby Care was £0.9 million and £1.0 million for Skills For Living.
- For YTD 2015 turnover increased by £5.6 million, or 3.8% to £152.0 million from £146.4 million for YTD 2014, primarily due to the acquisition of Ingleby Care (November 2013), Primary Care (June 2014) and Skills For Living (August 2014). The amount of turnover attributable in Q3 2015 for Ingleby Care was £3.2 million, £1.0 million for Primary Care, and £1.5 million for Skills For Living.

# Staff costs

Staff costs consist of wages and salaries, social security costs and other pension costs.

• Staff costs (excluding overheads) for Q3 2015 increased by £1.3 million, or 4.7% to £29.2 million (which represented 56.9% of turnover) from £27.9 million (which represented 56.8% of turnover) for Q3 2014, primarily due to the acquisition of Ingleby Care (November 2013) and Skills For Living (August 2014) in addition to increases in the National Minimum Wage, pensions auto-enrolment and certain pay-rises.

• Staff costs (excluding overheads) for YTD 2015 increased by £3.4 million, or 4.1% to £85.8 million (which represented 56.4% of turnover) from £82.4 million (which represented 56.3% of turnover) for YTD 2014, primarily due to the acquisition of Ingleby Care (November 2013) and Skills For Living (August 2014) in addition to increases in the National Minimum Wage, pensions auto-enrolment and certain pay-rises.

#### Direct expenses and consumables

Direct expenses and consumables include direct costs incurred in operating services on a day-to-day basis, including home provisions, day care activities, registration fees and therapists particularly for those people we support with acquired brain injuries.

- For Q3 2015 direct expenses and consumables increased by £0.2 million, or 10.5% to £2.1 million from £1.9 million for Q3 2014.
- For YTD 2015 direct expenses and consumables reduced by £0.1 million, or 1.7% to £5.9 million from £6.0 million for YTD 2014.

#### Property lease rentals

Property lease rentals consist primarily of leases on registered and communal supported living care homes. At 31 December 2014, we had 48 short-term leases, consisting of 36 registered care homes and 12 communal supported living properties. In addition, two of our registered homes were held on a long leasehold basis (each with a lease period of over 35 years remaining). At 31 December 2014, 10.5% of our registered beds and 10.2% of our communal supported living beds were held under operating leases.

- For Q3 2015 property lease rentals reduced by £0.3 million to £0.8 million from £1.1 million for Q3 2014, primarily due to the acquisition of 13 Quercus freeholds in March 2014.
- For YTD 2015 property lease rentals reduced by £0.7 million to £2.5 million from £3.2 million for YTD 2014, primarily due to the acquisition of 13 Quercus freeholds in March 2014.

#### Other lease rentals

Other lease rentals consist primarily of motor vehicle operating leases. We currently lease approximately 450 vehicles, which are primarily used to transport the people we support.

- For Q3 2015 other lease rentals reduced by £0.2 million to £0.6 million from £0.8 million when compared to Q3 2014.
- For YTD 2015 other lease rentals reduced by £0.4 million to £1.9 million from £2.3 million when compared to YTD 2014.

#### Other external charges

Other external charges consist of indirect costs incurred in running and maintaining services, including agency costs, Local Authority rates, council tax, repairs, utilities, training and professional fees.

- For Q3 2015 other external charges increased by £0.8 million to £5.6 million from £4.8 million when compared to Q3 2014, primarily due to increased spend of agency.
- For YTD 2015 other external charges increased by £0.6 million to £15.6 million from £15.0 million when compared to YTD 2014.

## EBITDA and EBITDA before exceptional items

EBITDA is not a recognised performance measure under UK GAAP and may not be directly comparable with similar measures used by other companies. We define EBITDA as earnings before interest, tax, depreciation and amortisation. We believe that EBITDA provides additional useful information on the underlying performance of our business. This measure is consistent with how business performance is monitored internally.

#### EBITDA before exceptional items

EBITDA before exceptional items consists of EBITDA as adjusted to remove the effects of certain exceptional charges.

• For Q3 2015 EBITDA before exceptional items increased by £0.5 million, or 5.0% to £10.5 million from £10.0 million for Q3 2014. This increase is primarily attributable to a reduction in property lease rentals, general cost savings and extra contribution from the acquisition of Ingleby Care (November 2013) and Skills For Living (August 2014), partially offset by an increased spend on agency.

• For YTD 2015 EBITDA before exceptional items increased by £2.9 million, or 9.7% to £32.9 million from £30.0 million for YTD 2014. This increase is primarily attributable to a reduction in property lease rentals, general cost savings and extra contribution from the acquisition of Ingleby Care (November 2013) and Skills For Living (August 2014),

#### Exceptional items

Exceptional items include certain one-off cash and non-cash, non-recurring or exceptional charges generally relating to the integration of acquisitions.

- For Q3 2015 exceptional items reduced by £0.5 million to £0.1 million from £0.6 million when compared to Q3 2014. This
  decrease is primarily attributable to a business review in Q3 2014.
- For YTD 2015 exceptional items increased by £1.0 million to £2.1 million from £1.1 million when compared to YTD 2014. This increase is primarily attributable to the consent and RCF solicitation in August 2014.

#### EBITDA (Post Exceptional items)

- For Q3 2015 EBITDA increased by £1.0 million, or 10.6% to £10.4 million from £9.4 million when compared to Q3 2014. This increase is primarily attributable to a reduction in property lease rentals, general cost savings, exceptional items and extra contribution from the acquisition of Ingleby Care (November 2013) and Skills For Living (August 2014), partially offset by an increased spend on agency.
- For YTD 2015 EBITDA increased by £1.9 million, or 6.6% to £30.8 million from £28.9 million for YTD 2015. This increase is primarily attributable to a reduction in property lease rentals, general cost savings and extra contribution from the acquisition of Ingleby Care during November 2013 and Skills For Living (August 2014), offset by an increase in exceptional items due to the consent and RCF solicitation in August 2014.

#### Depreciation and impairment of fixed assets

Depreciation and impairment of fixed assets consists of the write off of the cost of fixed assets to their residual value over their estimated useful life.

- For Q3 2015 depreciation and impairment of assets increased by £0.3 million to £2.2 million from £1.9 million for Q3 2014.
- For YTD 2015 depreciation and impairment of assets decreased by £2.3 million to £6.2 million from £8.5 million for YTD 2014 primarily due to the impairment in September 2013 of £3.1 million relating to 2 closed properties.

#### Profit on disposal of fixed assets

Profit on disposal of fixed assets represents the difference between the net disposal proceeds received and the net book value of a fixed asset at the time of disposal.

- For Q3 2015 we recorded a loss on disposal of £0.1 million (Q3 2014: £ nil).
- For YTD 2015 we recorded a profit on disposal of £0.1 million (YTD 2014: £ nil).

#### Goodwill amortisation charge

The goodwill amortisation charge consists of the write off of purchased positive goodwill over its estimated useful economic life of 20 years. Negative goodwill is included within fixed assets and released to the profit and loss account in the periods in which the fair values of non-monetary assets purchased on the same acquisition are recovered, whether through depreciation or sale.

- For Q3 2015 goodwill amortisation expense increased by £0.1 million to £0.8 million from £0.7 million for Q3 2014.
- For YTD 2015 goodwill amortisation expense increased by £0.1 million to £2.2 million from £2.1 million when compared to YTD 2014.

## Operating profit

Operating profit consists of earnings before interest and taxation.

• For Q3 2015 operating profit increased by £0.4 million to £7.3 million from £6.9 million for Q3 2014. This increase is primarily attributable to a reduction in property lease rentals, general cost savings, exceptional items and extra contribution from the acquisition of Ingleby Care (November 2013) and Skills For Living (August 2014), partially offset by an increased spend on agency.

• For YTD 2015 operating profit increased by £4.1 million to £22.5 million from £18.4 million for YTD 2014. This increase is primarily attributable to the impairment in September 2013 of £3.1 million relating to 2 closed properties, in addition to a reduction in property lease rentals, general cost savings and extra contribution from the acquisition of Ingleby Care during November 2013 and Skills For Living (August 2014), offset by an increase in exceptional items due to the consent and RCF solicitation in August 2014.

#### Interest receivable and similar income

Interest receivable and similar income consists of interest received on current account and deposit account balances.

- For Q3 2015 and Q3 2014 interest receivable and other income remained at nil.
- For YTD 2015 and YTD 2014 interest receivable and other income remained at nil.

#### Interest payable and similar charges

Interest payable and similar charges on bank loans primarily consist of interest payable and fees relating to the Senior Secured Notes and Second Lien Notes (the "Senior Facilities"), as well as other finance costs including pension scheme costs accounted for under FRS17 under UK GAAP.

- For Q3 2015 interest payable and similar charges remained stable at £5.8 million when compared to Q3 2014.
- For YTD 2015 interest payable and similar charges remained stable at £17.4 million when compared to YTD 2014.

#### Profit / (loss) before taxation

Profit / (loss) before taxation represents the result of the profit and loss account before provision for taxation.

- For Q3 2015 profit before taxation increased by £0.4 million to £1.5 million profit from £1.1 million profit for Q3 2014. This increase is primarily attributable to a reduction in property lease rentals, general cost savings, exceptional items and extra contribution from the acquisition of Ingleby Care (November 2013) and Skills For Living (August 2014), partially offset by an increased spend on agency.
- For YTD 2015 profit before taxation increased by £4.1 million to £5.1 million profit from £1.0 million profit for YTD 2014. This increase is primarily attributable to the impairment in September 2013 of £3.1 million relating to 2 closed properties, in addition to a reduction in property lease rentals, general cost savings and extra contribution from the acquisition of Ingleby Care during November 2013 and Skills For Living (August 2014), offset by an increase in exceptional items due to the consent and RCF solicitation in August 2014.

#### Taxation

The charge for taxation is based on the profit for the year and takes into account deferred taxation movements.

- For Q3 2015 the taxation expense was £0.1 million compared to £nil for Q3 2014.
- For YTD 2015 the taxation expense was £0.2 million compared £nil for YTD 2014.

#### Profit / (loss) for the period

Profit / (loss) for the period represents the result of the profit and loss account after provision for taxation.

- For Q3 2015 the profit for the period increased by £0.2 million to £1.3 million profit from £1.1 million profit for Q3 2014. This increase is primarily attributable to a reduction in property lease rentals, general cost savings, exceptional items and extra contribution from the acquisition of Ingleby Care (November 2013) and Skills For Living (August 2014), partially offset by an increased spend on agency.
- For YTD 2015 the profit for the period increased by £4.0 million to £5.0 million profit from £1.0 million profit for YTD 2014. This increase is primarily attributable to the impairment in September 2013 of £3.1 million relating to 2 closed properties, in addition to a reduction in property lease rentals, general cost savings and extra contribution from the acquisition of Ingleby Care during November 2013 and Skills For Living (August 2014), offset by an increase in exceptional items due to the consent and RCF solicitation in August 2014.

# Liquidity and capital resources

Our principal sources of liquidity are our existing cash and cash equivalents, cash generated from operations and any borrowings under our Revolving Credit Facility. Our principal uses of cash are to fund capital expenditures, provide working capital, meet debt service requirements and finance our strategic plans, including possible acquisitions. We believe that our operating cash flows and borrowing capacity under the Revolving Credit Facility is sufficient to meet our requirements and commitments for the foreseeable future.

At 31 December 2014 and 31 December 2013, our cash balances were £14.6 million and £17.1 million, respectively.

Net bank debt as at 31 December 2014 was £258.5 million, comprising £272.0 million of borrowings under the Senior Secured Notes and Second Lien Notes, £14.6 million of cash and £0.5 million of unamortised original issue discount on the Second Lien Notes. Within the £14.6 million cash balance is £1.6 million of restricted cash and deferred consideration.

Net bank debt as at 31 December 2013 was £254.7 million, comprising £272.0 million of borrowings under the Senior Secured Notes and Second Lien Notes, £17.1 million of cash and £0.6 million of unamortised original issue discount on the Second Lien Notes. Within the £17.1 million cash balance is £0.4 million of restricted cash.

## **Consolidated Cash flow statement**

	Q3 2015	Q3 2014	% Change	YTD 2015	YTD 2014	% Change	FYE Mar 14
£ million		(unaudited	1)		(unaudited	i)	(audited)
EBITDA before exceptional items	10.5	10.0	4.6%	32.9	30.0	9.6%	40.5
Exceptional items (1)	(0.0)	(0.5)	nm	(1.7)	(0.4)	nm	(0.3)
Working capital	2.7	1.9	40.3%	1.6	(3.3)	nm	(3.4)
Net cash flow from operating activities (1)	13.1	11.5	14.4%	32.8	26.3	24.8%	36.8
Capital expenditure and financial investment (2)	(2.1)	(3.0)	30.3%	(9.3)	(7.2)	(29.4%)	(18.0)
Returns on investment and servicing of finance	(0.2)	(0.1)	(40.2%)	(10.4)	(10.6)	1.8%	(20.8)
Taxation	(0.1)	0.1	nm	0.4	0.5	17.5%	1.0
Cash inflow / (outflow) before acquisitions and financing	10.7	8.4	28.1%	13.5	9.0	50.1%	(1.0)
Acquisition (3)	0.0	(5.5)	nm	(5.3)	(5.5)	3.2%	(5.5)
Acquisition funding	0.0	0.0	nm	0.0	0.0	nm	0.0
Acquisition integration costs	(0.1)	(0.1)	47.7%	(0.4)	(0.7)	48.9%	(1.0)
Acquisition capex	0.0	(0.1)	nm	0.0	(1.6)	nm	(1.6)
Cash inflow / (outflow) before financing	10.7	2.6	nm	7.9	1.2	nm	(9.1)
Net cash flow used in financing activities	(3.0)	(0.0)	nm	(8.0)	(0.0)	nm	8.0
Increase / (decrease) in cash for the period	7.7	2.6	nm	(0.2)	1.2	nm	(1.1)
Other financial metrics							
Development capex (£m)	1.0	0.4	nm	2.6	1.0	nm	1.9
Maintenance capex (£m)	1.3	2.7	51.6%	6.2	6.3	1.9%	9.1
Maintenance capex (% turnover)	2.6%	5.6%	(3.0%)	4.1%	4.3%	(0.2%)	4.6%
Maintenance capex (£k pa per residential bed)	2.2	4.8	53.3%	3.5	3.7	5.3%	3.9
Cash conversion %	87.3%	72.6%	14.7%	81.1%	78.9%	2.2%	77.6%

<sup>(1)</sup> Excludes cash flows in relation to acquisition integration costs.

## Net cash flow from operating activities

• For Q3 2015 our net cash flow from operating activities increased by £1.6 million to £13.1 million from £11.5 million for Q3 2014. The primary reasons for the increase resulted from a £0.8 million increase in working capital inflow, a £0.5 million increase in EBITDA before exceptional items, and a £0.5 million reduction in exceptional items.

<sup>(2)</sup> Includes service related capital expenditure and non-service related capital expenditure with respect to supporting our head office function. Excludes cash flows in relation to acquisition catch-up capex.

<sup>(3)</sup> Includes net cash / overdraft acquired with subsidiaries

For YTD 2015 our net cash flow from operating activities increased by £6.5 million to £32.8 million from £26.3 million for YTD 2014. The primary reasons for the increase resulted from a £4.9 million increase in working capital inflow, a £2.9 million increase in EBITDA before exceptional items, partially offset by a £1.3 million increase in exceptional items largely relating to the consent and RCF solicitation in August 2014.

#### Capital expenditure and financial investment

- For Q3 2015 our net cash flow used in capital expenditure and financial investment reduced by £0.9 million to £2.1 million from £3.0 million for Q3 2014. The reduction in spend is due to a less spend on the purchases of tangible fixed assets (excluding catch-up capex).
- For YTD 2015 our net cash flow used in capital expenditure and financial investment increased by £2.1 million to £9.3 million from £7.2 million for YTD 2014. The increase in spend is due to an increase in purchases of tangible fixed assets (excluding catch-up capex).

#### Returns on investment and servicing of finance

- For Q3 2015 our net cash flow used in servicing of finance increased by £0.1 million to £0.2 million from £0.1 million when compared to Q3 2014.
- For YTD 2015 our net cash flow used in servicing of finance reduced by £0.2 million to £10.4 million from £10.6 million when compared to YTD 2014.

#### Net cash flow used in financing activities

- For Q3 2015 our net cash flow used in financing activities was £3.0 million outflow compared to £nil for Q3 2014 due to £3.0 million repayment of the RCF.
- For YTD 2015 our net cash flow used in financing activities was £8.0 million outflow compared to £nil for YTD 2014 due to an £8.0 million repayment of the outstanding RCF balance at 31 March 2014.

## **Consolidated Balance sheet**

	Dec 14	Dec 13	%	
£ million	(unau	dited)	Change	
<b>—</b>				
Fixed Assets	401.7	392.9	2.2%	
Debtors *	16.5	16.4	0.1%	
Cash at bank and in hand	14.6	17.1	(14.6%)	
Creditors <1 yr				
Bank loans	0.0	0.0	nm	
Revolving credit facility	0.0	0.0	nm	
Other *	(39.4)	(35.6)	(10.7%)	
Creditors >1 yr				
Loan notes	(262.7)	(260.2)	(0.9%)	
Bank loans	0.0	0.0	nm	
Other	0.0	0.0	nm	
Provisions for liabilities and charges	(3.3)	(4.3)	22.6%	
Pension surplus	0.0	0.0	0.0%	
Net Assets	127.4	126.3	(0.8%)	

<sup>\*</sup> Debtors in December 2014 included £1.3 million of intercompany loans (December 2013: £0.4 million), and other creditors in December 2014 included £1.2 million of intercompany loans (December 2013: £0.4 million).

# **Key Business Divisions**

		Turnove	ver Turnover			r
£ million	Q3 2015	Q3 2014	% Change	YTD 2015	YTD 2014	% Change
Registered	38.5	38.5	0.0%	115.7	115.6	0.1%
Communal Supported Living	7.4	5.5	34.5%	20.1	16.0	25.6%
Residential	45.9	44.0	4.3%	135.7	131.5	3.2%
Outreach	4.3	4.3	0.0%	13.5	12.3	9.8%
Total *	51.3	49.1	4.5%	152.0	146.4	3.8%

Other financial metrics	Q3 2015	Q3 2014	Change	YTD 2015	YTD 2014	Change
Average residential occupancy	2,393	2,307	86	2,365	2,282	83
Average residential occupancy %	90.5%	91.0%	(0.5%)	90.5%	90.3%	0.2%
Average weekly outreach invoiced hours	22,300	21,200	1,100	23,300	20,400	2,900

<sup>\*</sup> The amounts stated on the total line also include the turnover for day care services

# **Voyage BidCo Limited**

# Condensed consolidated financial statements (unaudited)

Registered number 05752534

For the 3 and 9 month period ended 31 December 2014

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## Voyage BidCo Limited Condensed consolidated profit and loss account (unaudited) for the 3 and 9 month period ended 31 December 2014

	Notes	3 months e	ended 31 Decemb	er 2014	3 months e	ended 31 Decemb	er 2013
		Before exceptional items (6) £000	Exceptional items (1)	Total £000	Before exceptional items £000	Exceptional items (3)	Total £000
Turnover		E1 207		51,287	49,138		49,138
Operating expenses	2	51,287 (43,840)	(109)	(43,949)	(41,651)	(594)	(42,245)
EBITDA (5)		10,482	(109)	10,373	10,020	(594)	9,426
Depreciation		(2,163)	-	(2,163)	(1,849)	-	(1,849)
(Loss)/profit on disposal of fixed as	sets	(111)	-	(111)	21	-	21
Goodwill amortisation		(761)	-	(761)	(705)	-	(705)
Operating profit	-	7,447	(109)	7,338	7,487	(594)	6,893
Interest receivable	3	(3)	-	(3)	-	-	-
Other finance income		(7)	-	(7)	-	-	-
Interest payable on loan notes	4	(4,982)	-	(4,982)	(4,982)	-	(4,982)
Amortisation of loan issue costs	4	(678)	-	(678)	(615)	-	(615)
Interest payable on bank loans	4	(152)	-	(152)	(130)	-	(130)
Other finance costs	4	(29)	-	(29)	(57)	-	(57)
Profit before taxation	-	1,596	(109)	1,487	1,703	(594)	1,109
Tax charge	5	(136)	-	(136)	-	-	-
Profit for the period	-	1,460	(109)	1,351	1,703	(594)	1,109
	Notes	Before exceptional	ed 31 December 2 Exceptional items (2)	2014 (YTD) Total	Before exceptional	ed 31 December 2 Exceptional items (4)	2013 (YTD) Total
	Notes	Before	Exceptional	. ,	Before	Exceptional	
Turnover	Notes	Before exceptional items (6)	Exceptional items (2)	Total	Before exceptional items	Exceptional items (4)	Total
<b>Turnover</b> Operating expenses	Notes 2	Before exceptional items (6) £000	Exceptional items (2)	Total	Before exceptional items £000	Exceptional items (4)	Total
Operating expenses  EBITDA (5)		Before exceptional items (6) £000 152,040 (127,451) 32,878	Exceptional items (2) £000	£000 152,040 (129,519) 30,810	Before exceptional items £000  146,418 (123,830)  29,995	£xceptional items (4) £000 - (4,231) (1,122)	£000 146,418 (128,061) 28,873
Operating expenses  EBITDA (5) Depreciation		Before exceptional items (6) £000 152,040 (127,451) 32,878 (6,176)	£000 £000 (2,068)	£000 152,040 (129,519) 30,810 (6,176)	Before exceptional items £000  146,418 (123,830)  29,995 (5,341)	£000 - (4,231)	£000 146,418 (128,061) 28,873 (8,450)
Operating expenses  EBITDA (5)		Before exceptional items (6) £000 152,040 (127,451) 32,878	£000 £000 - (2,068)	£000 152,040 (129,519) 30,810	Before exceptional items £000  146,418 (123,830)  29,995	£xceptional items (4) £000 - (4,231) (1,122)	£000 146,418 (128,061) 28,873
EBITDA (5) Depreciation Profit on disposal of fixed assets		Before exceptional items (6) £000 152,040 (127,451) 32,878 (6,176) 73	£000 £000 - (2,068)	Total  £000  152,040 (129,519)  30,810 (6,176) 73	Before exceptional items £000  146,418 (123,830)  29,995 (5,341) 32	£xceptional items (4) £000 - (4,231) (1,122)	£000  146,418 (128,061)  28,873 (8,450) 32
Operating expenses  EBITDA (5) Depreciation Profit on disposal of fixed assets		Before exceptional items (6) £000 152,040 (127,451) 32,878 (6,176) 73	£000 £000 - (2,068)	Total  £000  152,040 (129,519)  30,810 (6,176) 73	Before exceptional items £000  146,418 (123,830)  29,995 (5,341) 32	£xceptional items (4) £000 - (4,231) (1,122)	£000  146,418 (128,061)  28,873 (8,450) 32
Operating expenses  EBITDA (5) Depreciation Profit on disposal of fixed assets Goodwill amortisation  Operating profit Interest receivable		Before exceptional items (6) £000  152,040 (127,451)  32,878 (6,176) 73 (2,186)	£000 £000 - (2,068) (2,068)	Total  £000  152,040 (129,519)  30,810 (6,176) 73 (2,186)	Before exceptional items £000  146,418 (123,830)  29,995 (5,341) 32 (2,098)	£000 £000 - (4,231) (1,122) (3,109) 	£000  146,418 (128,061)  28,873 (8,450) 32 (2,098)
Operating expenses  EBITDA (5) Depreciation Profit on disposal of fixed assets Goodwill amortisation  Operating profit Interest receivable Other finance income	2	Before exceptional items (6) £000  152,040 (127,451)  32,878 (6,176) 73 (2,186)  24,589  7	£000 £000 - (2,068) (2,068)	Total  £000  152,040 (129,519)  30,810 (6,176) 73 (2,186)  22,521	Before exceptional items £000  146,418 (123,830)  29,995 (5,341) 32 (2,098)  22,588	£000 £000 - (4,231) (1,122) (3,109) 	28,873 (8,450) 32 (2,098) 18,357
Operating expenses  EBITDA (5) Depreciation Profit on disposal of fixed assets Goodwill amortisation  Operating profit Interest receivable	3	Before exceptional items (6) £000 152,040 (127,451) 32,878 (6,176) 73 (2,186)	£000 £000 - (2,068) (2,068)	Total  £000  152,040 (129,519)  30,810 (6,176) 73 (2,186)  22,521	Before exceptional items £000  146,418 (123,830)  29,995 (5,341) 32 (2,098)  22,588	£000 £000 - (4,231) (1,122) (3,109) 	£000  146,418 (128,061)  28,873 (8,450) 32 (2,098)
Operating expenses  EBITDA (5) Depreciation Profit on disposal of fixed assets Goodwill amortisation  Operating profit Interest receivable Other finance income Interest payable on loan notes	3 4	Before exceptional items (6) £000  152,040 (127,451)  32,878 (6,176) 73 (2,186)  24,589  7 (14,947)	£000 £000 - (2,068) (2,068)	Total  £000  152,040 (129,519)  30,810 (6,176) 73 (2,186)  22,521  7 (14,947) (1,901)	Before exceptional items £000  146,418 (123,830)  29,995 (5,341) 32 (2,098)  22,588  22 - (14,947)	£000 £000 - (4,231) (1,122) (3,109) 	146,418 (128,061) 28,873 (8,450) 32 (2,098) 18,357 22 (14,947)
EBITDA (5) Depreciation Profit on disposal of fixed assets Goodwill amortisation  Operating profit Interest receivable Other finance income Interest payable on loan notes Amortisation of loan issue costs	3 4 4	Before exceptional items (6) £000  152,040 (127,451)  32,878 (6,176) 73 (2,186)  24,589  7 (14,947) (1,901)	£000 £000 - (2,068) (2,068)	Total  £000  152,040 (129,519)  30,810 (6,176) 73 (2,186)  22,521  7 (14,947)	Before exceptional items £000  146,418 (123,830)  29,995 (5,341) 32 (2,098)  22,588  22 - (14,947) (1,838)	£000 £000 - (4,231) (1,122) (3,109) 	146,418 (128,061) 28,873 (8,450) 32 (2,098) 18,357 22 (14,947) (1,838)
EBITDA (5) Depreciation Profit on disposal of fixed assets Goodwill amortisation  Operating profit Interest receivable Other finance income Interest payable on loan notes Amortisation of loan issue costs Interest payable on bank loans	3 4 4 4 4	Before exceptional items (6) £000  152,040 (127,451)  32,878 (6,176) 73 (2,186)  24,589  7 (14,947) (1,901) (490)	£000 £000 - (2,068) (2,068)	Total  £000  152,040 (129,519)  30,810 (6,176) 73 (2,186)  22,521  7 (14,947) (1,901) (490)	Before exceptional items £000  146,418 (123,830)  29,995 (5,341) 32 (2,098)  22,588  22 - (14,947) (1,838) (394)	£000 £000 - (4,231) (1,122) (3,109) 	146,418 (128,061) 28,873 (8,450) 32 (2,098) 18,357 22 (14,947) (1,838) (394)
EBITDA (5) Depreciation Profit on disposal of fixed assets Goodwill amortisation  Operating profit Interest receivable Other finance income Interest payable on loan notes Amortisation of loan issue costs Interest payable on bank loans Other finance costs	3 4 4 4 4	Before exceptional items (6) £000  152,040 (127,451)  32,878 (6,176) 73 (2,186)  24,589  7 (14,947) (1,901) (490) (42)	Exceptional items (2) £000  - (2,068)	Total  £000  152,040 (129,519)  30,810 (6,176) 73 (2,186)  22,521  7 (14,947) (1,901) (490) (42)	Before exceptional items £000  146,418 (123,830)  29,995 (5,341) 32 (2,098)  22,588  22 - (14,947) (1,838) (394) (184)	Exceptional items (4) £000  - (4,231)  (1,122) (3,109)	146,418 (128,061) 28,873 (8,450) 32 (2,098) 18,357 22 - (14,947) (1,838) (394) (184)
EBITDA (5) Depreciation Profit on disposal of fixed assets Goodwill amortisation  Operating profit Interest receivable Other finance income Interest payable on loan notes Amortisation of loan issue costs Interest payable on bank loans Other finance costs  Profit before taxation	3 4 4 4 4 4	Before exceptional items (6) £000  152,040 (127,451)  32,878 (6,176) 73 (2,186)  24,589  7 (14,947) (1,901) (490) (42)  7,216	Exceptional items (2) £000  - (2,068)	Total  £000  152,040 (129,519)  30,810 (6,176) 73 (2,186)  22,521  7 (14,947) (1,901) (490) (42)  5,148	Before exceptional items £000  146,418 (123,830)  29,995 (5,341) 32 (2,098)  22,588  22 - (14,947) (1,838) (394) (184)	Exceptional items (4) £000  - (4,231)  (1,122) (3,109)	146,418 (128,061) 28,873 (8,450) 32 (2,098) 18,357 22 - (14,947) (1,838) (394) (184)

<sup>(1)</sup> Exceptional items for the 3 months ended 31 December 2014 are costs associated with restructuring of £105,000 due to the acquisitions of Solor Care, ILG, Ingleby Care and Skills for Living and costs associated with the Noteholder and RCF provider consent solicitation required as a result of the change of control of Voyage Holdings of £4,000.

All results are derived from continuing operations.

<sup>(2)</sup> Exceptional items for the 9 months ended 31 December 2014 are costs associated with the Noteholder and RCF provider consent solicitation required as a result of the change of control of Voyage Holdings of £1,670,000 and restructuring costs of £398,000 due to the acquisitions of Solor Care, ILG, Ingleby Care and Skills for

<sup>(3)</sup> Exceptional items for the 3 months ended 31 December 2013 relate to restructuring costs of £594,000 due to the acquisitions of Solor Care and ILG.

<sup>(4)</sup> Exceptional items for the 9 months ended 31 December 2013 relate to fixed asset impairments of £3,109,000 and restructuring costs of £1,122,000 due to the acquisitions of Solor Care and ILG.

<sup>(5)</sup> EBITDA represents earnings before interest, tax, depreciation and amortisation.

<sup>(6)</sup> Acquisitions during the 3 and 9 month period ended 31 December 2014 relate to Skills for Living acquired 20 August 2014 and Primary Care UK acquired 27 June 2014.

# Voyage BidCo Limited Condensed consolidated statement of total recognised gains and losses (unaudited) for the 3 and 9 month period ended 31 December 2014

	Notes	3 months ended 31 Dec 2014 £000	3 months ended 31 Dec 2013 £000
Profit for the period		1,351	1,109
Actuarial gain recognised for the pension scheme		-	-
Total gains and losses related to the financial period		1,351	1,109
	Notes	9 months ended 31 Dec 2014 (YTD) £000	9 months ended 31 Dec 2013 (YTD) £000
Profit for the period		4,991	1,016
Actuarial gain recognised for the pension scheme		-	-
Total gains and losses related to the financial period		4,991	1,016

# Voyage BidCo Limited Condensed consolidated balance sheet (unaudited) at 31 Dec 2014

	Notes	£000	31 Dec 2014 £000	£000	31 Dec 2013 £000
Fixed assets Intangible assets Tangible assets		2000	34,632 367,052 <b>401,684</b>	2000	32,679 360,211 <b>392,890</b>
Current assets Debtors Cash at bank and in hand	6	16,469 14,564 31,033		16,449 17,056 33,505	
Creditors: amounts falling due within one year	7	(39,366)		(35,553)	
Net current liabilities			(8,333)		(2,048)
Total assets less current liabilities			393,351		390,842
Creditors: amounts falling due after more than one year	8		(262,654)		(260,207)
Provisions for liabilities and charges			(3,337)		(4,313)
Net assets excluding pension surplus			127,360		126,322
Pension surplus			7		7
Net assets including pension surplus			127,367		126,329
Capital and reserves Called up share capital Share premium Profit and loss account			224,872 (97,505)		224,872 (98,543)
Equity shareholders' funds			127,367		126,329

# Voyage BidCo Limited Condensed consolidated cash flow statement and reconciliation of net cash flow to movement in net debt (unaudited) for the 3 and 9 month period ended 31 December 2014

	Notes	3 months ended 31 Dec 2014 £000	3 months ended 31 Dec 2013 £000	9 months ended 31 Dec 2014 (YTD) £000	9 months ended 31 Dec 2013 (YTD) £000
CASH FLOW STATEMENT					
Cash flow from operating activities	9a	13,029	11,319	32,449	25,584
Returns on investments and servicing of finance	9b	(178)	(127)	(10,477)	(10,641)
Taxation		(82)	73	428	519
Capital expenditure and financial investment Acquisitions	9b 9b	(2,107)	(3,152) (5,488)	(9,266) (5,313)	(8,742) (5,488)
Acquisitions	90		(3,466)	(3,313)	(5,466)
Cash outflow before financing		10,662	2,625	7,821	1,232
Financing	9b	(3,002)	(7)	(8,003)	(4)
Increase / (decrease) in cash in the period		7,660	2,618	(182)	1,228
RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN N	NET DEBT				
Increase / (decrease) in cash in the period		7,660	2,618	(182)	1,228
Net cash flow from (increase) / decrease in bank loans and f	inance leases	3,002	7	8,003	4
Non-cash movements		(612)	(611)	(1,835)	(1,835)
Finance leases acquired with subsidiary		-	(10)	-	(10)
Movement in net debt in the period		10,050	2,004	5,986	(613)
Net debt at start of period		(258,189)	(245,206)	(254,125)	(242,589)
Net debt at end of period	9с	(248,139)	(243,202)	(248,139)	(243,202)

#### 1 Accounting policies

#### Basis of preparation

Voyage BidCo Limited (the Company) is a company incorporated in England and Wales. The condensed consolidated financial statements consolidate those of the Company and its subsidiaries (together referred to as the Group). They have been prepared and approved by the Directors in accordance with the recognition and measurement requirements of UK Generally Accepted Accounting Practice.

They do not include all of the financial information required for full annual financial statements, and should be read in conjunction with the consolidated financial statements of Voyage Holdings Limited and Voyage BidCo Limited for the year ended 31 March 2014. The condensed consolidated financial information has been prepared applying the accounting policies and presentation that were applied in the preparation of the Voyage Holdings Limited and Voyage BidCo Limited consolidated financial statements for the year ended 31 March 2014, except as noted below.

The financial information contained herein is unaudited and does not constitute statutory accounts as defined by Section 435 of the Companies Act 2006. The comparative figures for the period ended 31 December 2013 are not the company's statutory accounts for those financial periods. The statutory accounts for the Company and the Group to which it belongs for year ended 31 March 2014 have been reported on by the company's auditors and delivered to the registrar of companies. The report of the auditors was (i) unqualified, (ii) did not include a reference to any matters to which the auditors drew attention by way of emphasis without qualifying their report, and (iii) did not contain a statement under section 498 (2) or (3) of the Companies Act 2006.

The condensed consolidated financial statements have been prepared on a going concern basis, based on the Directors' opinion, after making reasonable enquiries, that the Group has adequate resources to continue in operational existence for the foreseeable future.

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

#### Going concern

The Group, of which the company and its subsidiaries are members, is funded through a combination of shareholder's funds, senior secured notes and second lien notes. On 25 January 2013, the Group issued £222 million of 6.5% senior secured notes due 2018 and £50 million 11% second lien notes due 2019. As part of the transaction the Group also secured a £45 million revolving credit facility.

On 8 September 2014 the ultimate parent company Voyage Holdings Limited was acquired by a group headed by Viking HoldCo Limited a company ultimately controlled by Partners Group and Duke Street. All of the external financing detailed above is to remain in place following the transaction.

The Group's trading cash forecasts, which take into account reasonably possible changes in trading activities, show that the Group should be in compliance with all covenants and will have adequate funds to meet its liabilities, including debt servicing costs, for the foreseeable future.

The directors therefore believe it remains appropriate to prepare the financial statements on a going concern basis. The financial statements do not include any adjustments that would result from the basis of preparation being inappropriate.

#### **Voyage BidCo Limited**

# Notes to the condensed consolidated financial statements (unaudited) *continued* for the 3 and 9 month period ended 31 December 2014

#### 1 Accounting policies (continued)

#### Goodwill and negative goodwill

Purchased goodwill representing the excess of the fair value of the consideration given over the fair value of the identifiable net assets of the businesses acquired is capitalised and amortised over its estimated useful economic life of 20 years.

Negative goodwill is included within fixed assets and released to the profit and loss account in the periods in which the fair values of non-monetary assets purchased on the same acquisition are recovered, whether through depreciation or sale.

#### Leases

Assets obtained under finance lease and hire purchase contracts are capitalised at their fair value on acquisition and depreciated over their estimated useful lives. The finance charges are allocated over the period of the lease in proportion to the capital element outstanding.

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

#### Taxation including deferred taxation

The charge for taxation is based on the profit for the period and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Deferred tax is recognised, without discounting, in respect of all timing differences between treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19.

#### Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less accumulated depreciation. Cost includes expenditure incurred in bringing the asset into working condition for its intended use.

Depreciation is provided on a straight line basis at rates calculated to write off the cost of each asset to its residual value over its estimated useful life. The depreciation rates in use are:

Freehold land Nil
Freehold buildings 2%
Motor vehicles 25%
Fixtures, fittings and equipment 20%
Computers 33%

#### Pension costs

The group contributes to the NHS defined benefit scheme, a group personal pension plan and a number of individual pension schemes.

The assets of all schemes are held separately from those of the group in separately administered funds.

Contributions to the NHS defined benefit schemes, the Group Personal Pension Plan and the individual pension schemes are charged to the profit and loss account and represent the contributions payable to the schemes in respect of the accounting period.

The group also contributes to an employer sponsored defined benefit scheme. The assets of the scheme are held separately from those of the group.

Pension scheme assets are measured using market values. Pension scheme liabilities are measured using a projected unit method and discounted at the current rate of return on a high quality corporate bond of equivalent term and currency to the liability.

The pension scheme surplus (to the extent that it is recoverable) or deficit is recognised in full. The movement in the scheme surplus is split between operating charges, finance items and in the statement of total recognised gains and losses, actuarial gains and losses.

## Segmental reporting

The group operates a single business segment providing care home and support services across the United Kingdom. The group's results and financial position are attributable to this one activity.

2 Operating expenses	3 months ended 31 Dec 2014 £000	3 months ended 31 Dec 2013 £000	9 months ended 31 Dec 2014 (YTD) £000	9 months ended 31 Dec 2013 (YTD) £000
Operating expenses are stated after charging				
Direct expenses and consumables Staff costs:	2,063	1,940	5,910	6,023
Wages and salaries	29,458	28,347	86,752	83,647
Social security costs	2,017	1,996	5,839	5,991
Other pension costs	257	238	741	590
Operating lease rentals:				
Other lease rentals	813	1,100	2,547	3,192
Plant and machinery	588	805	1,907	2,252
Depreciation	2,163	1,849	6,176	8,450
(Profit)/loss on disposal of fixed assets	111	(21)	(73)	(32)
Goodwill amortisation charge	761	705	2,186	2,098
Other external charges	5,718	5,286	17,534	15,850
	43,949	42,245	129,519	128,061
3 Interest receivable and similar income	3 months ended 31 Dec 2014 £000	3 months ended 31 Dec 2013 £000	9 months ended 31 Dec 2014 (YTD) £000	9 months ended 31 Dec 2013 (YTD) £000
Bank interest receivable	(3)		7	22
4 Interest payable and similar charges	3 months ended 31 Dec 2014 £000	3 months ended 31 Dec 2013 £000	9 months ended 31 Dec 2014 (YTD) £000	9 months ended 31 Dec 2013 (YTD) £000
Bank interest including RCF non-utilisation fees	152	130	490	394
Loan notes interest	4,982	4,982	14,947	14,947
Amortisation of debt issue costs	678	615	1,901	1,838
Unwinding of discount on onerous lease provision	29	57	42	184
-	5,841	5,784	17,380	17,363

# 5 Taxation

The total effective tax rate for the 3 month and 9 month period ended 31 December 2014 is 9.15% and 3.05%, respectively (3 month and 9 month period ended 31 December 2013: Nil% and Nil%).

6	Debtors	31 Dec 2014 £000	31 Dec 2013 £000
	Trade debtors	10,646	10,863
	Amounts owed by group undertakings	1,288	390
	Deferred tax	2,786	-
	Other debtors	(75)	3,019
	Prepayments and accrued income	1,824	2,177
		16,469	16,449

7	Creditors: amounts falling due within one year	31 Dec 2014 £000	31 Dec 2013 £000
	Obligations under finance lease and hire purchase contracts	49	51
	Trade creditors	2,308	2,553
	Amounts owed to group undertakings	1,235	384
	Corporation tax	2,172	591
	Other taxes and social security costs	2,047	3,794
	Other creditors	10,786	11,436
	Accruals and deferred income	16,894	12,730
	Fees billed in advance	3,875	4,014
		39,366	35,553
8	Creditors: amounts falling due after one year	31 Dec 2014 £000	31 Dec 2013 £000
	Loan notes	262,654	260,207
	Total debt can be analysed as falling due:		
		31 Dec 2014 £000	31 Dec 2013 £000
	Between two and five years	262,654	260,207
	Detwoon two and nvo years		
		262,654	260,207

#### Loan notes

On 25 January 2013, the group issued £272 million of loan notes comprising £222 million Senior Secured Notes due 2018 and £50 million Second Lien Notes due 2019. In addition, the group is party to a £45 million Revolving Credit Facility. The notes are listed on the Luxembourg Stock Exchange.

The interest rate and repayment terms of these loan notes are as follows:

Debt instrument	Loan balance	Interest rate	Repayment terms
	£000£		
Senior Secured Loan Notes	222,000	6.50%	Aug-18
Second Lien Notes Revolving Credit Facility	50,000	11.00%	Feb-19
Utilised Non utilised	45,000	LIBOR +4.00% 1.60%	Aug-18 Aug-18

# 9 Notes to the cash flow statement

# Reconciliation of operating profit to net cash inflow from operating activities

		3 months ended 31 Dec 2014 £000	3 months ended 31 Dec 2013 £000	9 months ended 31 Dec 2014 (YTD) £000	9 months ended 31 Dec 2013 (YTD) £000
	Operating profit	7,338	6,893	22,521	18,357
	Depreciation	2,163	1,849	6,176	8,450
	(Profit) / loss on disposal of fixed assets	111	(21)	(73)	(32)
	Goodwill amortisation	761	705	2,186	2,098
	Decrease / (increase) in debtors	2,797	2,589	795	(2,054)
	(Decrease) / increase in creditors	(141)	(696)	844	(1,235)
	Net cash inflow from operating activities	13,029	11,319	32,449	25,584
b	Reconciliation of other items in the cash flow s	tatement 3 months ended 31 Dec 2014	3 months ended 31 Dec 2013	9 months ended 31 Dec 2014 (YTD)	9 months ended 31 Dec 2013 (YTD)
		£000	£000	£000	£000
	Returns on investments and servicing of finance interest received	ce	_	10	22
	Interest paid	(112)	(127)	(10,421)	(10,663)
	Debt costs paid	(66)	(121)	(66)	(10,000)
	2021 Coole Paid	(178)	(127)	(10,477)	(10,641)
	Capital expenditure				
	Payments to acquire tangible fixed assets	(2,558)	(3,466)	(10,336)	(9,662)
	Receipts from sales of tangible fixed assets	451	314	1,070	920
		(2,107)	(3,152)	(9,266)	(8,742)
	Acquisitions				
	Acquisition	-	(6,454)	(6,985)	(6,454)
	Net cash acquired with subsidiaries		966	1,672	966
			(5,488)	(5,313)	(5,488)
	Financing				
	Drawdown / (repayment) of loans	(3,000)	-	(8,000)	-
	Finance lease payments	(2)	(7)	(3)	(4)
		(3,002)	(7)	(8,003)	(4)

# 9 Notes to the cash flow statement (continued)

С	Analysis	of	changes	in	net debt	
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Analysis of changes in her debt	At 1 Oct 2014	Cash flows	Acquisition	Non-cash changes	At 31 Dec 2014
	£000	£000	£000	£000	£000
Cash at bank and in hand	6,904	7,660	-	-	14,564
Loan notes:					
Debt due within 1 year	(3,000)	3,000	-	- (0.10)	(222.27.1)
Debt due after 1 year	(262,042)	-	-	(612)	(262,654)
Finance leases	(51)	2	-	-	(49)
	(265,093)	3,002	-	(612)	(262,703)
Net debt	(258,189)	10,662	-	(612)	(248,139)
Analysis of changes in net debt					
	At 1 Oct 2013	Cash flows	Acquisition	Non-cash changes	At 31 Dec 2013
	£000	£000	£000	£000	£000
Cash at bank and in hand	14,438	2,618	-	-	17,056
Bank loans:					
Debt due within 1 year	(070 700)	-	-	- (0.4.1)	(000.00=)
Debt due after 1 year	(259,596)	-	- (40)	(611)	(260,207)
Finance leases	(48)	7	(10)	-	(51)
	(259,644)	7	(10)	(611)	(260,258)
Net debt	(245,206)	2,625	(10)	(611)	(243,202)
Analysis of changes in net debt					
/ maryolo or changes in not dobt	At 1 Apr 2014	Cash flows	Acquisition	Non-cash	At 31 Dec 2014
	£000	£000	£000	changes £000	£000
Cash at bank and in hand	14,746	(1,854)	1,672	_	14,564
	11,710	(1,001)	1,012		1 1,00 1
Bank loans:	(0.000)	0.000			
Debt due within 1 year	(8,000)	8,000	-	- (1,835)	(262,654)
Debt due after 1 year Finance leases	(260,819) (52)	3	_	(1,633)	(49)
Tillande leaded					
	(268,871)	8,003	-	(1,835)	(262,703)
Net debt	(254,125)	6,149	1,672	(1,835)	(248,139)
Analysis of shannes in not dobt					
Analysis of changes in net debt	At 1 Apr 2013	Cash flows	Acquisition	Non-cash	At 31 Dec 2013
	£000	£000	£000	changes £000	£000
Cash at bank and in hand	15,828	1,228	_	_	17,056
	10,020	1,220			17,000
Bank loans:  Debt due within 1 year	-	-	_	_	_
Debt due after 1 year	(258,372)	_	-	(1,835)	(260,207)
Finance leases	(45)	4	(10)	-	(51)
	(258,417)	4	(10)	(1,835)	(260,258)
Net debt	(242,589)	1,232	(10)	(1,835)	(243,202)
	(= :=;000)	-,===	(,	(1,500)	<u> </u>

## 10 Controlling party

The company's immediate parent undertaking is Voyage HoldCo 2 Limited which is registered in England and Wales.

The company's ultimate parent undertaking is Viking HoldCo Limited which is registered in England and Wales.

At the date of signing the group financial statements for the year ended 31 March 2014, the ultimate parent undertaking was Voyage Holdings Limited which is registered in England and Wales.

Copies of the group financial statements of Voyage Holdings Limited may be obtained from:

The Company Secretary Voyage Holdings Limited Wall Island Birmingham Road Lichfield Staffordshire WS14 0QP